

Zurich, 1 July 2021

Twelve Capital expands its distribution efforts under its new BaFin licence by hiring two senior distribution specialists focusing on the UK and Benelux/Nordics and by partnering with Selinca AV to enter the Italian and Spanish markets.

Twelve Capital is expanding its fundraising efforts into further European countries. Twelve Capital has recently been granted a BaFin licence in Germany to operate as investment broker and investment advisor. This licence has been passported to allow Twelve Capital to target eligible clients across the EEA.

By hiring two experienced distribution specialists the company is strengthening the presence in UK respectively Benelux and Nordics. Furthermore, the market reach is expanded by partnering with Selinca AV, a leading player in marketing third party funds in Spain and Italy.

Damian Brannan joined Twelve Capital in March 2021 as Executive Director Distribution UK. He has over 20 years experience in Asset Management across Investment, Management and Sales, with a particular focus on alternatives and global equity strategies.

Jan Peters joined Twelve Capital in April 2021 as Executive Director Distribution Benelux & Nordics. Prior to that, he worked for 13 years with Western Asset Management in London responsible for client services and marketing in the Benelux and the Nordic regions.

Manuel Lopez, CEO of Selinca AV, commented: “Our investor base is seeking specialist funds to diversify their risk and expand their opportunity set. We believe that Twelve Capital’s investment strategies can provide this, due to their low correlation to traditional risk assets and their focus on insurance related asset classes. We are delighted supporting Twelve Capital to access institutional investors in southern Europe.”

Nils Ossenbrink, Managing Director, Products & Distribution, of Twelve Capital, said: “We are glad to see increased demand from additional markets and having the opportunity to have very experienced resources working for the company. With these appointments Twelve is further building up the European distribution.”

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About Twelve Capital Group

Twelve Capital is an independent investment manager specialising in insurance investments for institutional clients. Its investment expertise covers the entire balance sheet, including Insurance Bonds, Insurance Private Debt, Catastrophe Bonds, Private Insurance-Linked Securities and Insurance Equity. It also composes portfolios of its Best Ideas. It was founded in October 2010 and is majority-owned by its employees. It has offices in Zurich, London and Munich.

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